



Vũ Cao Phong

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ABOUT

A team player, fast learner, creative, ambitious, always willing to learn new things and face new challenges.
“People say I can't code, I prove them wrong.” – This is my life-long motto.

SKILLS

HTML/CSS
JavaScript
Python
React.js

Flask
PostgreSQL
SQLite
Git/GitHub

Management
Critical Thinking
Problem Solving
Teamworking

EXPERIENCE

CoderSchool ~ *Student*

Sep 2019 - Dec 2019

- Put effort into learning development stuffs such as:
Git/GitHub, HTML/CSS, JavaScript, React.js, Python, Flask.

One Smart Star ~ *Business Development Representative*

May 2019 - Jul 2019

Responsibilities:

- Looked for B2B customers. Introduced products, negotiated and made contracts.
- Built the network. Made reports weekly, monthly.

Gamuda Land ~ *Sales Staff*

Oct 2018 - Feb 2019

Responsibilities: Looked for customers. Negotiated and closed deals.

Hoozing Company ~ *Sales Team Leader*

Oct 2017 - Jul 2018

Responsibilities:

- Managed sales team of the office (one on four offices of the company).
- Developed business plans. Trained and coached newbies.
- Made report weekly, monthly and quarterly.

Achievements:

- 1st Managed team to get the “The best office award” of the last quarter of 2017.
- 2nd Was promoted to be a team leader of the new office.

Hoozing Company ~ *Sales Executive*

Aug 2017 - Oct 2017

Responsibilities:

- Looked for customers and properties. Negotiated and closed deals.
- Provided after sales services and broadened the networking.

VOLUNTEERING

Green Summer Campaign of FTU2 Youth Union ~ *Leader of Fundraising Department*

Apr 2016 - Aug 2016

EDUCATION

Foreign Trade University ~ *Bachelor of International Business*

2014 - 2018

GPA: 7.79/10